

Message Text

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PAGE 01 SAPPOR 00120 270114Z

ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----013687 270116Z /62

R 270104Z DEC 77

FM AMCONSUL SAPPORO

TO USDOC WASHDC

INFO SECSTATE WASHDC 488

AMEMBASSY TOKYO

UNCLAS SAPPORO 0120

E.O. 11652: N/A

TAGS: BTIO, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/05/P0008

2. 122377

3. K. ITAYA

4. 588 JAPAN

5. I.D.

6A. REPLY TO--

6B. MR. YASUYUKI TERUI, MANAGING DIRECTOR

6C. IBURI DAIRY EQUIPMENT CO., LTD., TOASA, HAYAKITA-CHO
059-14, HOKKAIDO, JAPAN

7. TEL: 01452-2-2237 CABLE: IDEC HAYAKITA

8. --

9. 104-11 9A. DIRECT SALE AND REPRESENTATION

10. DESCRIPTION:

3551183 SMALL HAND-OPERATED AND ELECTRIC BUTTER CHURNS.
ESTABLISHED THIS YEAR, IBURI DAIRY EQUIPMENT COMPANY
IS A SMALL BUT GROWING WHOLESALERS OF DAIRY MACHINERY
AND EQUIPMENT. ITS SALES TERRITORY COVERS THE NORTHERN
ISLAND OF HOKKAIDO. CAPITALIZED AT \$32,000, IT EMPLOYS
7 WITH AN ESTIMATED ANNUAL SALES TURNOVER OF \$180,000.

IBURI DAIRY PLANS TO IMPORT INITIALLY AT LEAST 200 CHURNS

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WITH LARGER ORDERS TO FOLLOW, AND WOULD APPRECIATE
PRODUCT DESCRIPTIONS AND PRICE QUOTATIONS ASAP. WE
WOULD BE GLAD TO PROVIDE FURTHER DETAILS ON THIS AND
OTHER DAIRY EQUIPMENT SALES OPPORTUNITIES IN NORTHERN
JAPAN. JUST WRITE, CALL OR VISIT THE AMERICAN CONSULATE
AT NORTH 1, WEST 13, CHUO-KU, SAPPORO, JAPAN (TEL: 011-
221-5121).

WESTMORE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977SAPPOR00120
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770481-0657
Format: TEL
From: SAPPORO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771216/aaaaamky.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fb5a0efd-c188-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 127016
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, JA
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/fb5a0efd-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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